



**Business development professional**

Can you persuade others to take a bite?



**The role**

think M. is a unique strategic marketing and agile research agency with big ambitions. Our successful team are delivering a wide range of work from supporting innovative start ups, undertaking feasibility for scale public investments, to helping international businesses launch new products and establish new markets. We operate the MRS Northern research network, and sit on a national CIM advisory board on research and insights.

After three successful years, we are looking for a new team player to help us achieve our aspirations. Working alongside our team of professionals you will drive targeted business growth activity. Day to day this will involve building partnerships, implementing niche sales campaigns, meeting potential clients, drafting high quality proposals and winning new contracts.

You will also have the opportunity to support our clients on a consultative basis, developing sales channels and relationships for new and existing products and services.

**Your experience**

Our ideal candidate will have previous experience in selling services to professional service or technical sectors. You will have a good grasp of commercial issues effecting business and enterprise. You may have some experience of research, marketing or business consulting.

Ideally you will have a relevant degree and/or post graduate qualification; however we recognise the value of life experience.

If we are describing you, then please email Jenny Sutherland (Company Secretary), sending your CV and covering letter to [jenny@think-m.co.uk](mailto:jenny@think-m.co.uk)

No agencies to apply.